



2 September 2008

**Quayle Munro Holdings PLC (“Quayle Munro”)**

**Quayle Munro to offer independent corporate finance in Scotland**

**Rob Cormie appointed Managing Director Corporate Finance in Edinburgh**

Quayle Munro is pleased to announce the appointment of Rob Cormie as Managing Director, Corporate Finance, based in Edinburgh with immediate effect.

In this newly created role, Rob will be responsible for the development of Quayle Munro’s corporate finance business in Scotland.

Rob, 43, has a strong track record in investment banking and joins from KPMG Corporate Finance where he was a Partner and Head of Energy and Natural Resources. Previously he was an Executive Director of CIBC World Markets and a Director of Commerzbank. Rob qualified as an Architect from Edinburgh College of Art and has an MBA from Cranfield School of Management.

Quayle Munro has over the past two years grown significantly its corporate finance business with the acquisitions of New Boathouse Capital in 2007 and van Tulleken in 2008 and now has over 30 professionals operating from offices in London, Edinburgh and New York. Developing the advisory business in Scotland and capitalising on Quayle Munro’s Edinburgh presence, history and expertise has been a priority for the firm.

**Peter Norris, Chief Executive of Quayle Munro, commented:**

*“We are delighted to have hired Rob to lead our corporate finance business in Scotland. He has a proven track record of originating and executing transactions both in the UK and internationally.*

*“Today’s move re-establishes our corporate finance capabilities in Scotland, where we see a clear opportunity for an independent firm offering high quality advice coupled with the expertise and resources of a Group such as ours.”*

**For further information:**

Ian Jones, Chairman, Quayle Munro: 0131 226 4421

John Kiely, Smithfield: 0207 360 4900

**Quayle Munro Limited**

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Authorised and regulated by The Financial Services Authority  
Registered in Scotland with company no. 81648  
Registered address: 8 Charlotte Square, Edinburgh, EH2 4DR



## **ROB CORMIE CV**

### **CAREER SUMMARY**

#### **KPMG CORPORATE FINANCE**

2003, Partner, Head of Energy & Natural Resources

Responsible for leading the UK Energy & Natural Resources team, which comprised 20 professionals covering power and renewables, oil & gas services, oil & gas assets, waste and water.

#### **CIBC WORLD MARKETS**

2001 Executive Director, Investment Banking

Responsible for the investment banking activities within the energy sector.

#### **COMMERZBANK AG**

1998, Director, Power & Utilities

Lead the UK power team on a range of lending and advisory projects across Europe, Middle East and Africa.

#### **SAKURA BANK**

1996, Manager, Project Finance

Assistant manager on a series of major Middle Eastern LNG and power facilities

#### **MANAGEMENT CONSULTANT**

1993, Manager, Project Finance

### **EDUCATION**

Edinburgh College of Art, Architecture, B.Arch (Hons) DipArch

Cranfield School of Management, MBA

### **Notes to Editors:**

**Quayle Munro** ([www.quaylemunro.com](http://www.quaylemunro.com)) Quayle Munro was founded in 1983 and was listed on the London Stock Exchange in 1993. It moved to AIM in 2003. In 2007 Quayle Munro acquired the corporate finance adviser, New Boathouse Capital and, in 2008, The van Tulleken Company, a leading M&A specialist in media and technology software. Quayle Munro has completed over 65 corporate finance transactions in the past three years with a total value in excess of £4 billion. Quayle Munro has also advised on, and managed investments in, over 50 public finance transactions across PFI, PPP and further and higher education in that period. Quayle Munro values long-term strategic relationships with its broad client base and has over 30 professionals operating from offices in London, Edinburgh and New York.

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